

CLIENT CENTRIC VS. CANDIDATE CENTRIC

Why not both?



delta physician placement

Experience the difference in a client centric and candidate centric approach to recruiting:

DELTA PHYSICIAN PLACEMENT

- On-site profile of the organization and community
- Post-profile summary to ensure the right candidates are procured and presented
- Candidate's interest in client's opportunity verified
- Negotiate in the interest of the **client** (placement fee amount is fixed)
- [ClearlyRated](#) experience survey administered to all clients and candidates seeking feedback for continuous improvement
- In-house travel department coordinates travel
- Collaborative communication & job updates from dedicated recruiter
- Recruiter is held accountable for results specific to the client
- Minimal Risk = Greater Chance of Reward

CONTINGENT FIRMS

- Firm makes no investment of time or money in opportunity
- No intimate knowledge of the position
- Candidate's interest in customer's opportunity not verified
- Negotiates in the interest of the **candidate**
- No customer experience survey conducted & no feedback on how to improve representation of position
- Travel burden taken on by customer
- Recruiters are working 50+ positions per specialty on average
- A single recruiter manages 100+ customers
- No accountability to any specific customers
- No Risk = Little Chance of Reward

Delta Physician Placement works
on behalf of healthcare
organizations nationwide...

OUR CLIENTS

to locate, qualify, and present
motivated healthcare providers
to fulfill time sensitive needs.

We negotiate with
your best interests in mind.



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